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# 27/02/2020 – Présentation "LDIH Talks" Présentation Propriété intellectuelle CFL IT Reproduction partielle ou complete interdite

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## **ABOUT CFL GROUP**

### HISTORY OF THE CFL GROUP

### **HISTORY**

- Passenger transport in Luxembourg since 1859
- Company under Luxembourg law, founded on April 17<sup>th</sup>, 1946
- Current shareholders:
  - Luxembourg 94%
  - Belgium 4%
  - France 2%

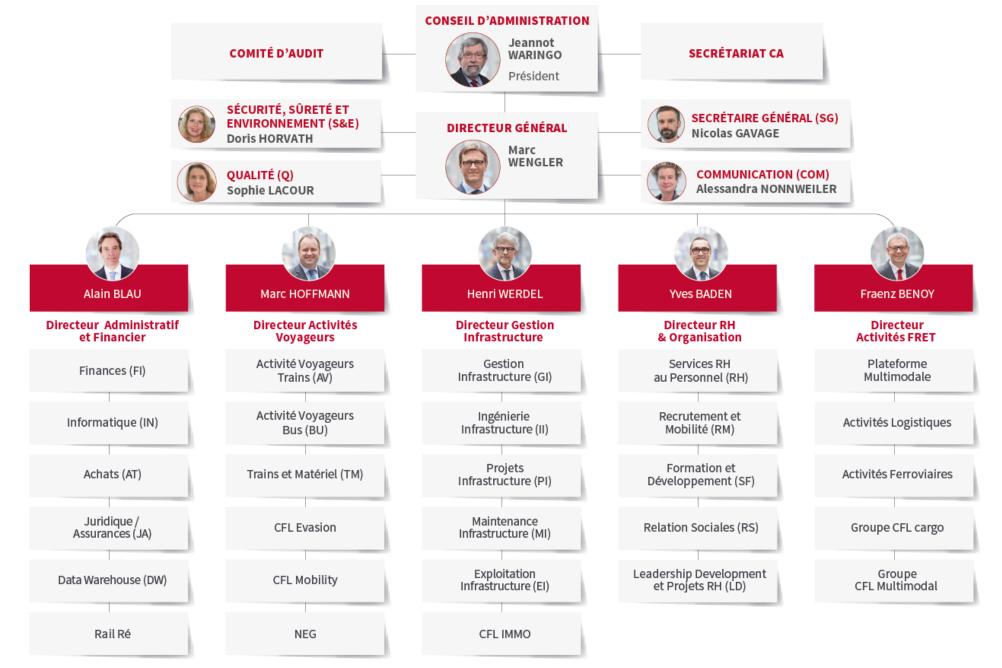


### **3 MAIN ACTIVITIES**

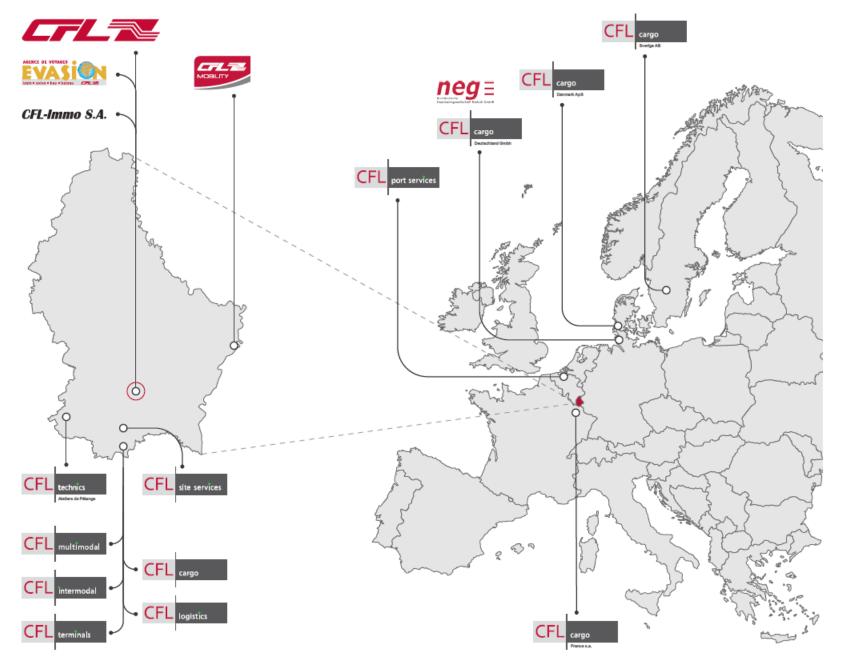
- Passenger transport by rail and by road, in the Grand Duchy and beyond, for the years 2009 to 2024
  - Backbone of the national public transport
- Management of rail infrastructure in Luxembourg
  - Management of traffic on the rail network, extension, modernisation, renewal and maintenance of these infrastructures
- Freight transport
  - Multimodal logistic services
  - Large range of value-added products



### **CFL** ORGANISATION OF THE CFL GROUP







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### KEY FIGURES 2018

### NUMBER OF TRAIN TRAVELERS (IN MILLIONS)

2018	23,3
2017	22,9
2016	22,5
2015	22,5
2014	21,5
2013	20,7
2012	19,8
2011	18,4
2010	18,0
2009	17,0
2008	16,7
2007	16,4
2006	14,8
2005	14,1
2004	13,7

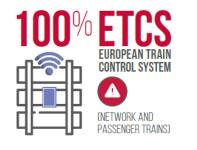
2003 13,5









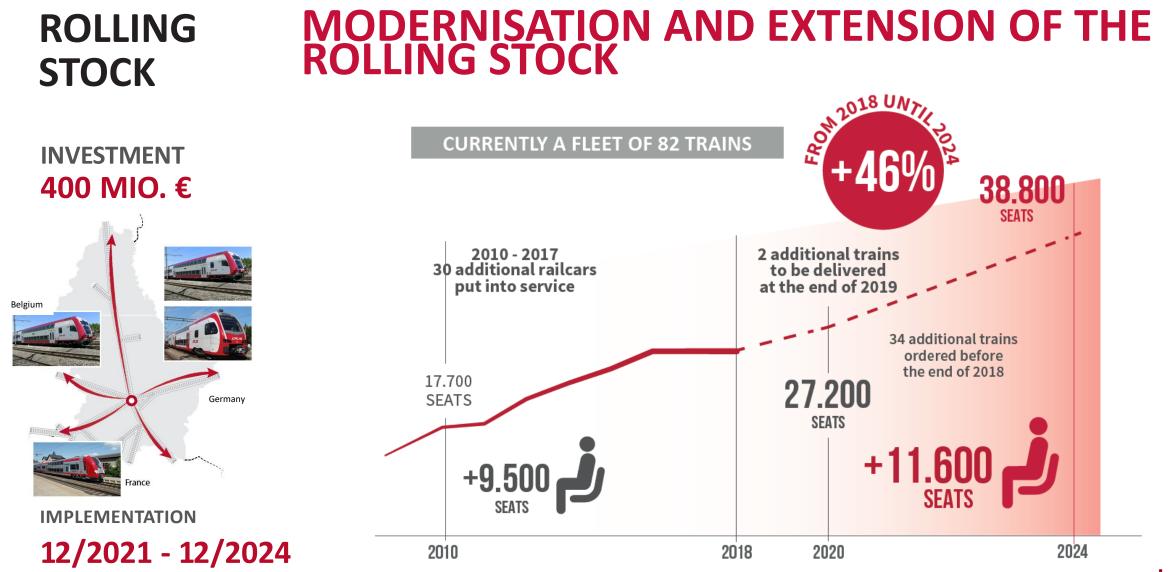












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### **INFRASTRUCTURE PROJECTS**



Future Ettelbruck train station (2022) and P+R (2023)



Future Rodange train station (2023) and P+R (2021)



Future Howald train station and multimodal hub (2024)



Future line Luxembourg – Bettembourg (2024-2028)



Viaduct Pulvermühle (2019)

### FREIGHT ACTIVITIES: CFL MULTIMODAL





Applications

2800 workstations

600 applications

2 Datacenters

**Countrywide Lan** 

**Core Activities** 

IT Infrastructure

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**IT Security** 

X

110 highly skilled "geeks" CFL Some Facts 

R

Digital

Workplace

Operational

Technology

**Cloud Services** 

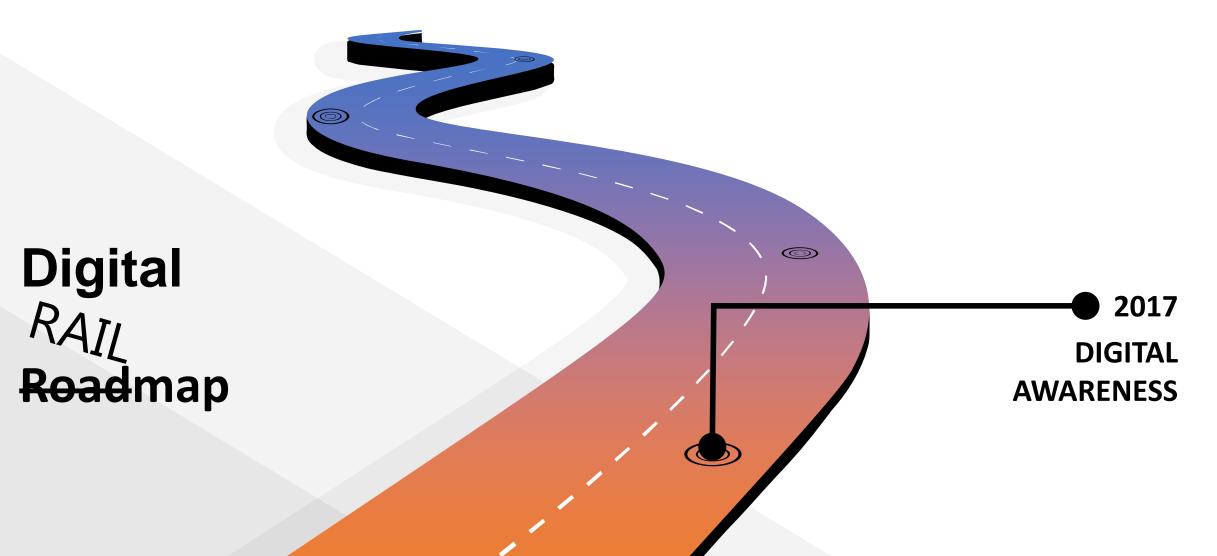


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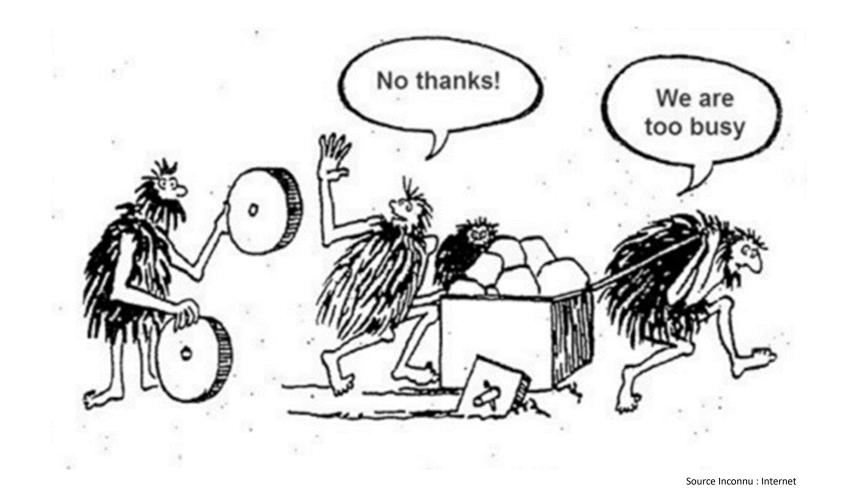


# **OUR DIGITAL JOURNEY**

# Our Digital Journey until now ...

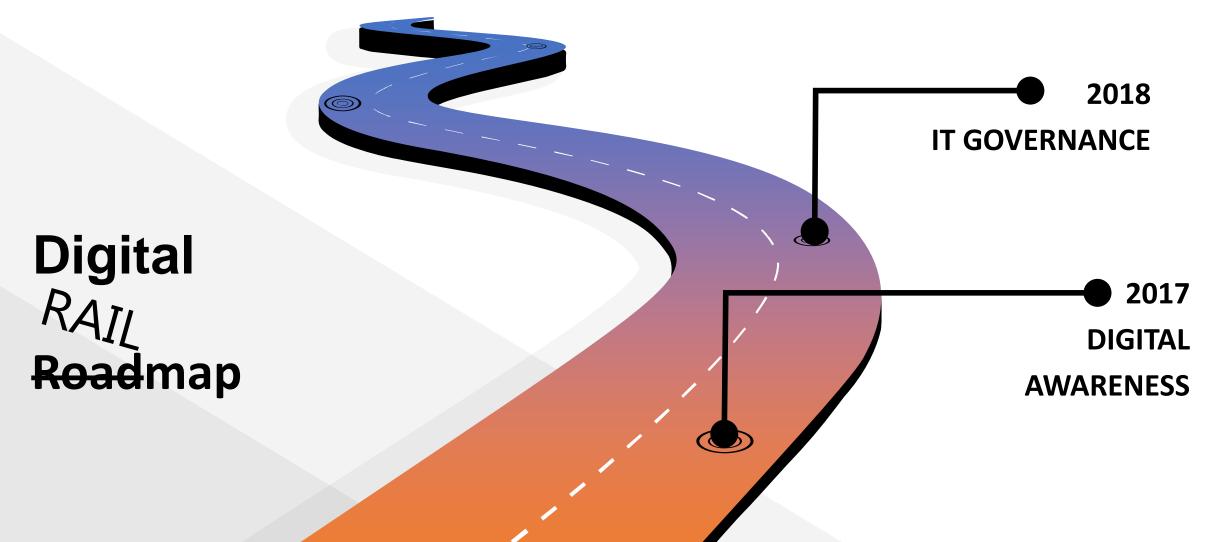


# Why transform ?



# Our Digital Journey until now ...

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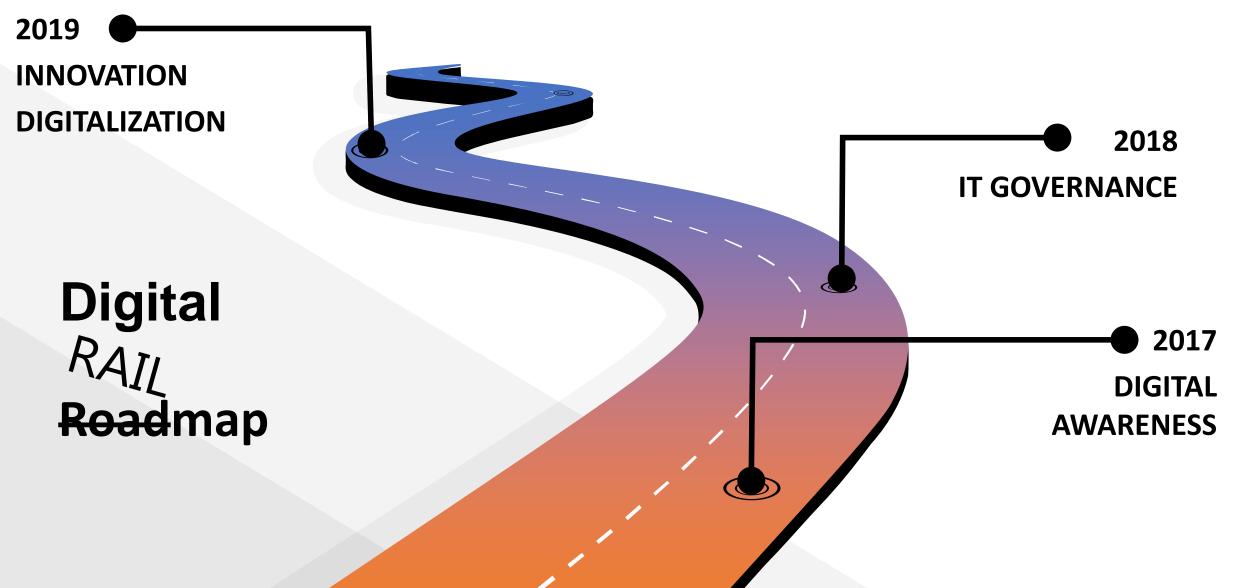
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### *"IT TAKES CHANGE TO MAKE CHANGE"*

Silicon Valley Quote

# Our Digital Journey until now ...

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### CFL CORPORATE STRATEGY – SOCIAL MEDIA STRATEGY







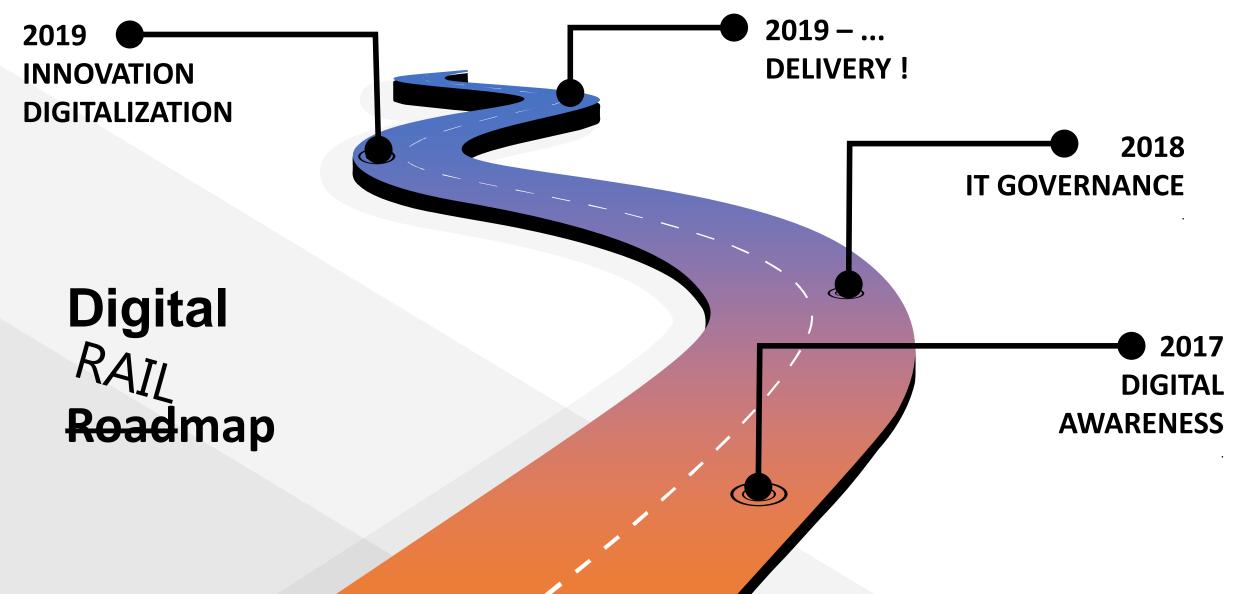
# (NEXT) DIGITAL INNOVATION LAB

### CONSTRUISONS ENSEMBLE NOTRE FUTUR DIGITAL !



# Our Digital Journey until now ...

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### **LTL** Initiatives

1.RealTime-Monitoring of active assets based on IOT, sensors et interconnected devices (locomotives, wagons, railway infrastructure)

2. Automated Monitoring of passengers and goods

**3.Automated Circulation of Trains** 

4. Automatisation of train preparation process (automated visit, digital brake test ...)

5.Use of AR / VR (field of maintenance, training, simulation)

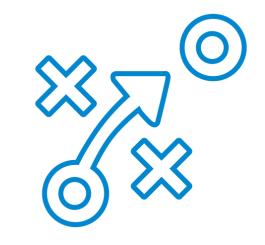
6.Human Factor 4.0

7.Data(sources, flow, processing ...)

8.Use of Artificial Intelligence for process optimization

9. Digital Customer Experience/Enhancement

10.Automated and Autonomous Vehicles (bus, trucks, cars,....)



### **SOCIAL MEDIA – MAJOR SITES**

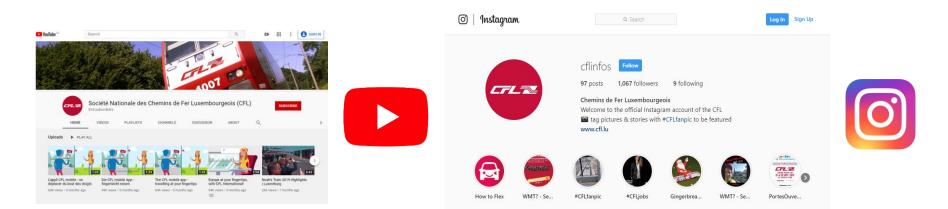




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Avec plus de 1.000 trains voyageurs et fret qui circulent sur le réssu terré luxembourgeois par jour, les CPL jouent, aujourd'hui plus que jamais, un rôle essentiel dans l'évolution du Luxembourg et de la Grande-Région, Grâce à ses 4.600 collaborateurus le forupe est capable d'assurer que plus de 20 millions de personnes anivent à destination en toute sécurité par année.





#### https://www.cfl.lu

NOS SOLUTIONS

Rail Hub multimodal Logistique



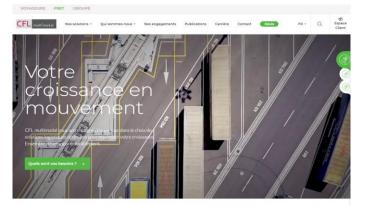
#### https://groupe.cfl.lu



What is Flex?

It is the carsharing solution throughout Luxembourg, offering cars available at many stations, most of which are connected to the public transport network.

https://www.flex.lu



https://www.cfl-mm.lu



VENEZ NOUS RENCONTRER

https://www.jobscfl.lu



### "Thou shall not develop what the customer do not ask for"



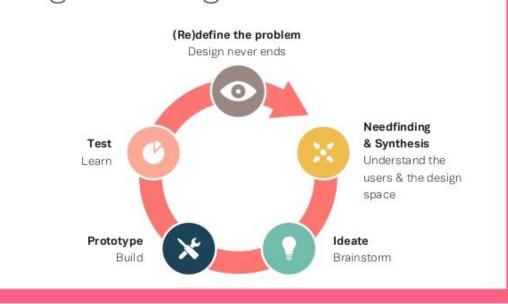
BUT : "Be prepared when he asks"

(Startup Rule)



Design Thinking Process

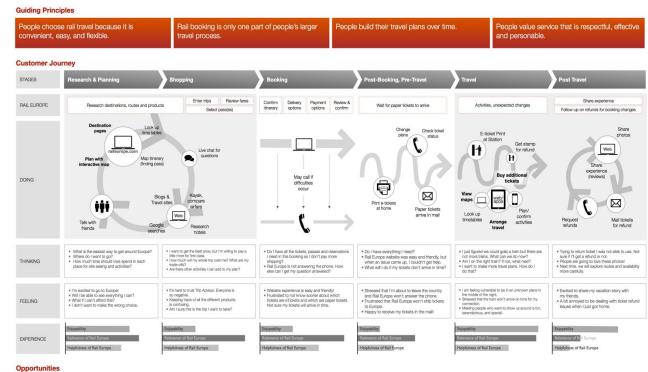
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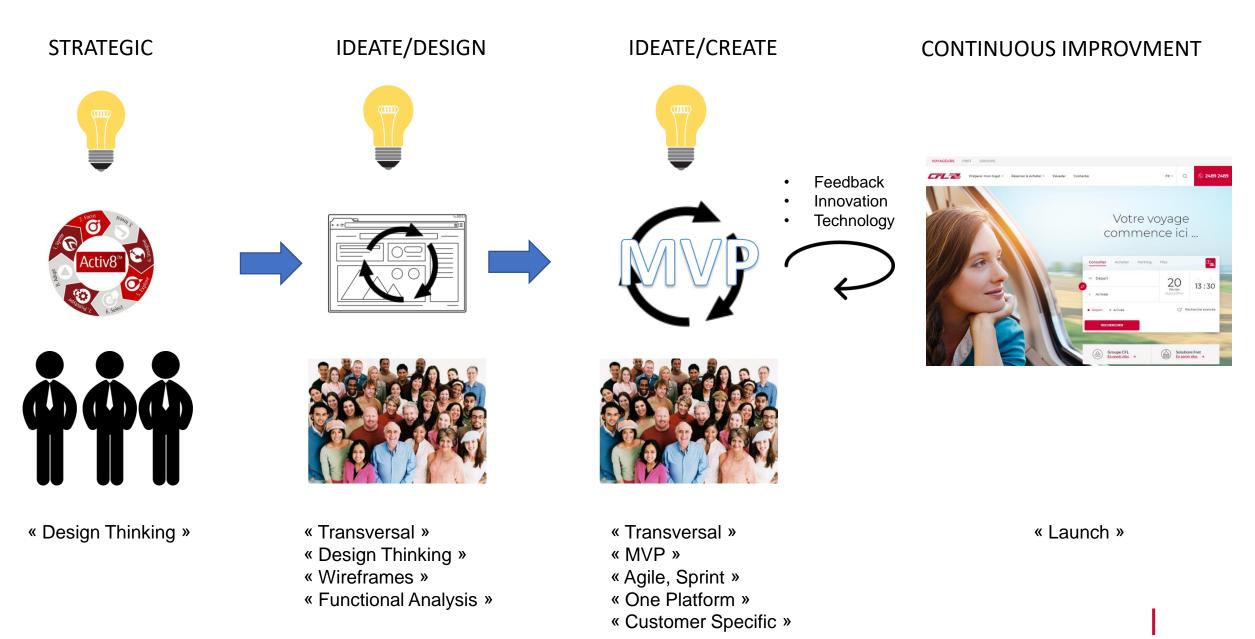


#### Rail Europe Experience Map



GLOBAL			PLANNING, SHOPPING, BOOKING			POST-BOOK, TRAVEL, POST-TRAVEL	
Communicate a clear value proposition.	Help people get the help they need.	Support people in creating their own solutions.	Enable people to plan over time.	Visualize the trip for planning and booking.	Arm customers with information for making decisions.	Improve the paper ticket experience.	Accommodate planning and booking in Europe too.
TAGE: Initial visit	STAGES: Global	STAGES: Global	STAGES: Planning, Shopping	STAGES: Planning, Shopping	STAGES: Shopping, Booking	STAGES: Post-Booking, Travel, Post-Travel	STAGE: Traveling
Make your customers into better, nore savvy travelers.	Engage in social media with explicit purposes.		Connect planning, shopping and booking on the web.	Aggregate shipping with a reasonable timeline.		Proactively help people deal with change.	Communicate status clearly at all times.
TAGES: Global	STAGES: Global		STAGES: Planning, Shopping, Booking	STAGE: Booking		STAGES: Post-Bocking, Traveling	STAGES: Post-Booking, Post Travel

### **CFL** REBUILDING INTERNET SITE (NEW APPROACH)





# THANK YOU !

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